



**National  
Business  
Furniture™**

Career Opportunities



*Learn how to  
start a great  
career with NBF...*

Dan W.  
Sales Associate

# Who is NBF?

**National Business Furniture is the nation's leading business-to-business, direct-marketer of office furniture.** We pride ourselves in our outstanding service to our customers and our commitment to our employees. As an NBF sales representative, you'll be helping customers make the right decisions every day. The possibilities are limitless, and so is your potential at NBF.

## *Benefits*

- Competitive compensation.
- Health, dental, vision and life insurance.
- 401(k) plan including annual profit sharing distribution.
- Generous vacation days and flexible scheduling.
- Company paid seminars, training and education assistance.
- \$1,000 yearly personal enrichment allowance for classes, health club memberships and computer equipment.
- Cell phone and car allowance.

## *Growth Opportunities*

- Sales training.
- Advancement potential.

## *Stability*

**NBF is backed by TAKKT**, an international leader in direct marketing. TAKKT is committed to providing unrivaled customer service — to deliver products faster, more reliably and more flexibly. With divisions in the United States, Canada, Mexico, Europe and Asia, TAKKT is committed to offering real business equipment solutions for their customers around the world.



[www.NBF.com](http://www.NBF.com)

# Go beyond sales with a great career at NBF.

**Think about all the businesses you see on any given day.** Now think of all the furniture all those businesses need. Maybe it's a brand new office, or an existing office in need of a fresh look — furniture needs are everywhere.

**All those furniture decisions that need to be made — but how?** That's where NBF comes in. At NBF, we know the right furniture gives an office and everyone in it a new outlook on work. As an NBF sales professional, you're not just selling furniture, you'll be a partner in changing the way people work.

**Imagine spending your days** helping companies create productive and attractive environments for their employees, helping people work more comfortably and stay more organized.

**You've always challenged yourself.** You like making a difference. You're motivated by your own personal drive, yet you understand that teamwork is essential to life and work. You know that there's no limit to your potential, and that any goal is within reach if you just set your sights on it.

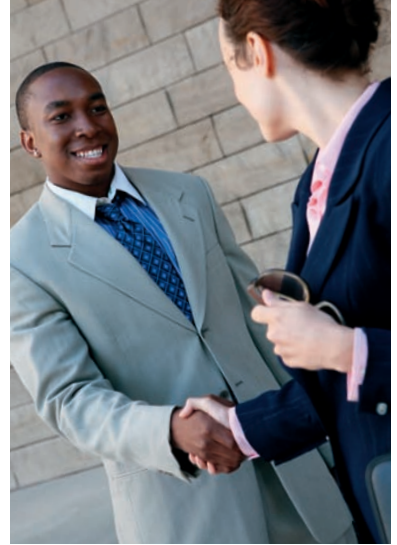
**We know that too — that's why we want you on our team.**

**If you're looking for a long-term career opportunity at a company that values its employees,** provides exciting personal and professional rewards in an environment that challenges you to be your very best, then consider National Business Furniture.

# How do you start a career in sales?

## *It's simple — we'll help.*

**At NBF, a career in sales goes beyond selling furniture.** You will be building relationships and working one-on-one with people to find a solution to their needs. It's about thinking creatively and working as a team to accomplish a goal — to provide that personal care that's so rare in today's world. In fact, sales representatives are among the most sought after people in American businesses today. **We'll help get you started,** support you as you grow and be there to help you celebrate your victories and triumphs along the way.



### **Sales Training**

For those new to sales, we offer an outstanding training program that will get you ready to take on any challenge. Working closely with experienced sales professionals, you will begin developing the skills and confidence needed for a successful sales career. As the training progresses, you will learn prospecting techniques, attend meetings with clients, manage installations and work with a sales manager to define and build your sales territory.

**In addition to quality, career-building training, sales people also have the following services and support available to them:**

- Access to all previous NBF customer information.
- Assigned territory with existing customers.
- Catalogs personalized with your name and phone number, mailed into your territory.
- Over 150 high-quality furniture suppliers to choose from.
- The buying power of one of the largest dealers in the U.S.
- Design support from trained interior consultants and assistance from customer service teams.

**Come join our team.**

***Contact us today.***

**Exciting sales opportunities are available nationwide.**

You'll be backed by a company that leads the industry in customer service and satisfaction. And, you'll have a great time doing it. So, if you're ready to travel on a successful career path in sales, call NBF today to take your first step.

**To apply for a sales position at National Business Furniture, please email or fax your resume to:**

**Guy Hoppe,**

*Human Resource Director*

735 North Water Street  
Milwaukee, WI 53202

Phone: (414) 276-8511 x125

FAX: (414) 276-2025

**[guyh@nbf.com](mailto:guyh@nbf.com)**

Who works at NBF?

*Maybe you.*



Tracy K.,  
Sales Associate

Aaron S.,  
Sales Team Leader

Jennifer B.,  
Sales Project  
Manager

NBF is dedicated to hiring energetic, determined individuals who see beyond the ordinary. Individuals looking for an exciting career, not just a job. **Individuals just like you!**

National Business Furniture 414.276.8511 [www.NBF.com](http://www.NBF.com)