



MILGARD WINDOWS COMPANY PROFILE:

Milgard Windows, began as a small glass shop in Tacoma, Washington more than 40 years ago.

Their headquarters in Tacoma is one of 13 locations nationwide. The company's largest location is their regional office and manufacturing facility in Temecula, California.

Sales growth of more than 100% at Milgard's Temecula location caused them to quickly outgrow the existing facility. Therefore, in 2004, planning began on a project to build an office space addition. By January 2005, construction was underway.

THE NATIONAL BUSINESS FURNITURE SOLUTION:

DeAnn Smith, Milgard's Scheduling Manager, enlisted the assistance of National Business Furniture (NBF).

Although the relationship between Milgard and NBF actually started in 2003 when NBF approached Milgard regarding a tenant improvement project, this building addition was their first large project together.

NBF created a plan for Milgard that divided the project into two phases.

Phase 1 was the interior design and move into the new building.

Phase 2 was the redesign of the existing office space. In total, they created 72 workstations.

In assessing the overall experience, Smith stated that it was really great working with NBF.

"The consistent level of high quality service and products helped put me at ease and the result is our offices look and function beautifully, NBF just became part of our team."